

PRESENTATION

# Life Settlement: Ethical and Professional Responsibility

Life settlements represent an important option for a growing number of people and business clients who have either outlived their need for life insurance or the life insurance they own no longer serves its original purpose. It may provide the right client with a reasonable & profitable exit strategy that addresses their financial objectives.

- Life Settlement Market Update
- Life Insurance is an Asset
- Life Insurance Valuation
- Strategies to Maximize Life Settlement Value
- Common Success Stories

RESOURCE LINKS FOR ATTENDEES

[Life Settlement Probability Calculator](#)

[Life Insurance Valuation](#)

[Success Stories](#)

[Trust & Estates Article: The Role of Life Settlements in Estate Planning](#)

[Tax Adviser Article: Spotlight on Life Settlements](#)

[NAEPC Journal: Maximizing Life Settlement Value Through a Policy Auction](#)



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